

**FACILITIES & SERVICES**

**Chattanooga (55 acres), Built in 1952**  
**Expansion complete in 2014**  
 2525 deSales Ave, Chattanooga  
 Seven-story patient tower, 1.8 million sq. feet

**Hixson (18 acres), Purchased in 1998**  
**Renovations complete in 2014**  
 2051 Hamill Rd, Hixson  
 Two-story, 167,000 sq. feet

**Ooltewah (3 acres, 49 yet to be developed)**  
**Built in 2010**  
 6401 Mountain View Rd, Ooltewah  
 Single story, 29,000 sq. feet

**CHI Memorial Hospital Georgia**  
 Management agreement with Cornerstone in 2017,  
 acquired in 2018  
 100 Gross Crescent, Ft. Oglethorpe, GA

**CHI Memorial Parkway**  
 Medical Office opened in Jan 2018  
 4700 Battlefield Parkway, Ringgold

**CHI Memorial Child Care Center**  
 Opened in 1979, new building in Jan 2012  
**Hours:** 5:45 a.m. – 8 p.m. (Mon-Fri)  
 More than 531 children have graduated from the  
 Super Stars Pre-K class, 155 children currently  
 enrolled with 33 professionals providing care

**EMERGENCY DEPARTMENT**

**CHI Memorial Hospital – Chattanooga**

- 34 treatment rooms
- 4 trauma/critical care rooms
- 6 fast track/quick care rooms
- Accredited as a Primary Stroke Hospital
- Leader in Code STEMI care

**CHI Memorial Hospital – Hixson**

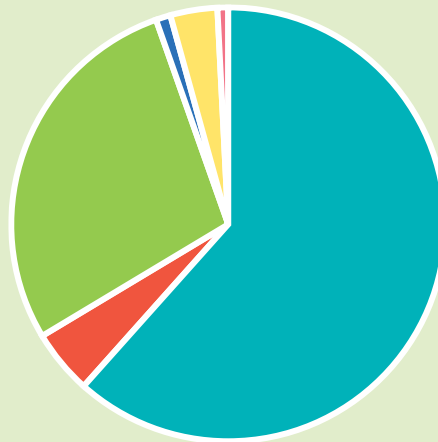
- 20 treatment rooms
- 6 fast track/quick care rooms

**CHI Memorial Hospital – Georgia**

- 18 treatment rooms
- 4 fast track/quick care rooms



**CHI MEMORIAL PAYOR MIX**



- **61.6% Medicare**
- **4.8% Medicaid**
- **28.2% Managed Care**
- **1.1% Commercial**
- **3.5% Self-pay**
- **0.8% Other**

**STATISTICS**

Stats	Chattanooga	Hixson	Georgia	MHCS
Admissions	18,876	4,041	297	23,214
IP Surgeries	9,989	1,039		11,028
OP Surgeries	9,199	2,098		11,297
Total Surgeries	19,188	3,137		22,325
Total ER Visits	43,739	31,865	11,150	86,754
Total OP Visits	293,168	75,548	13,502	382,218
Physician Visits				586,002
Home Health Visits				41,214
Case Mix	2.14	1.43	1.05	2.00

**BED COUNT**

	Licensed Beds	% Occupancy
Chattanooga	349	72.6
Hixson	74	69.8
Georgia	179 (16 operating)	13.9

**ACUTE INPATIENT BEDS**

Bed Type	Chattanooga	Hixson	Georgia
Medical/Surgical	287	64	16
Intensive Care	62	10	
Clinical Decision*	30	6	

Acute Inpatient occupancy (operating beds): 70%  
 \*Not included in licensed bed count.

**SERVICE LINE VOLUMES**

Center for Rehab (physical, speech, occupational therapy)	59,336
Continance Center	933
Diabetes & Nutrition	5,970
Emergency Transport	12,401
Guerry Heart & Vascular Center (patient days, surgeries, cath lab, and short stay)	43,461
Orthopedic Center (surgeries and joint camp)	7,659
Rees Skillern Cancer Institute (Radiation Oncology and Oncology Unit)	80,287
Robotic surgery (gyn, urologic, cardiothoracic)	577
Sleep Center	3,857
Weight Management	429
Wound	9,321
Imaging	255,387
<b>Total Service Line Volume</b>	<b>479,618</b>

\*Data obtained from stats file.

FINANCIALS

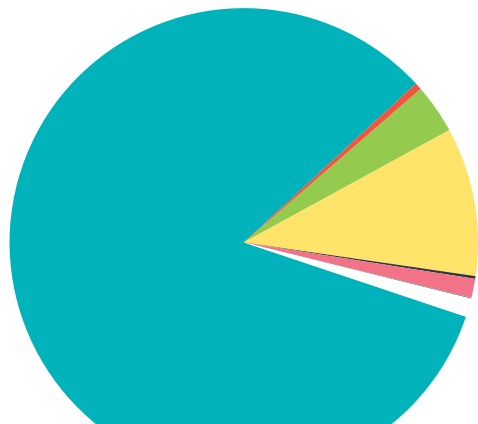
FY2018 ANNUALIZED

<b>Net Patient Services Revenue</b>	\$ 650,949
CHI Memorial Hospital – Chattanooga	\$ 476,631
CHI Memorial Hospital – Hixson	\$ 74,165
CHI Memorial Hospital – Georgia	\$ 5,381
CHI Memorial Medical Group	\$ 94,772
<b>Total Operating Revenue</b>	<b>\$676,074</b>

In FY2018, CHI Memorial provided more than \$29 million in community benefit including more than \$9 million in financial assistance.

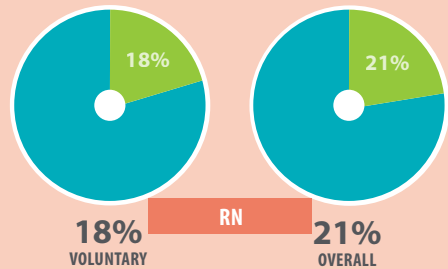
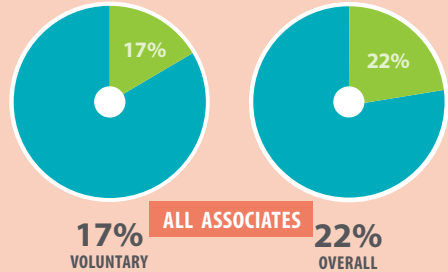
Charity Care	\$ 9,872,471
Unpaid Cost of Medicaid	\$ 11,812,015
Mission Driven Health Services	\$ 968,247
Community Health Services	\$ 1,703,018
Health Professions Education	\$ 2,832,712
Research	\$ 17,661
Contributions	\$ 1,063,991
Community Building	\$ 1,191,413
Community Benefit Operations	\$ 313,613
<b>Total</b>	<b>\$29,775,141</b>

EMPLOYEES



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12 MONTH TURNOVER



ETHNICITY

- 81.2% White
- 0.3% American Indian
- 3.0% Asian
- 12.0% Black
- 0.8% Choose Not to Identify
- 1.0% Hispanic/Latino
- 0.1% Native Hawaiian or Pacific Islander
- 1.6% Two or More Races

WORKFOCE DEMOGRAPHICS

	# Employees	RN (Patient Care Only)	Avg Age - All Employees	Avg Age - RNs (Patient Care Only)
CHI Memorial Chattanooga	2,664	811	42	42
CHI Memorial Hixson	392	153	42	43
CHI Memorial Hospital Georgia	191	44	45	42
CHI Medical Group	215	0	48	49
Memorial Heart Institute	253	40	41	39
Mountain Management	734	0	45	46
<b>TOTAL # EMPLOYEES</b>	<b>4,449</b>	<b>1,048</b>	<b>44</b>	<b>44</b>

GENDER

	# Female	% Female	# Male	% Male	TOTAL
CHI Memorial Chattanooga	2,095	80%	569	20%	2,664
CHI Memorial Hixson	327	83%	65	17%	392
MMS, CHI Memorial Health Partner, CHI Memorial Georgia, and Memorial Heart	1,141	82%	252	18%	1,393
Chose not to identify	0 / 0%	0 / 0%			

2018 SERVICES

- Center for Rehabilitation
- Community Health Center
- Convenient Care
  - Atrium at Gunbarrel, Cleveland, LaFayette, Signal Mountain
- CHI Memorial Medical Group
- Diabetes and Nutrition Center
- Emergency Centers
- Emergency Transport Services
- Foundation
- Guerry Heart & Vascular Center
  - interventional, open-heart, robotic surgery, valve clinic, cardiac rehab
- Health at Home
- Imaging
- Lifeline
- MaryEllen Locher Breast Center
- Metabolic and Bariatric Care
- Orthopedic Center
  - surgical, non-surgical and rehabilitation for joints, spine, shoulders, ankles and hands
- Pelvic Health Care
- Pharmacy
- Rees Skillern Cancer Institute
  - Buz Standefer Lung Center
  - Cancer Risk & Survivorship Center
  - Center for Cancer Support
  - Genetic Counseling & Testing
  - Radiation Center of Excellence
- Robotic Surgery for urologic, gynecologic, cardiothoracic, bariatric and ENT conditions
- Sleep Center
- Weight Management Center
- Workplace Health
- Wound Healing Center with hyperbaric oxygen (HBO) therapy

PHYSICIANS

Physicians

640 Physicians on staff

CHI Memorial Medical Group

- 135 MDs
- 36 practices including hospitalists, specialists and corporate health within a 75-mile radius: Chattanooga, Cleveland, Dayton, Harrison, Hixson, Ooltewah, Signal Mountain, Soddy Daisy, Spring City, TN; Chickamauga, Lafayette, Ringgold and Trenton, GA.

Hospital Medicine Providers

- Hospitalists: 38
- Intensivists & Specialists: 8
- Advance Practice Providers: 14

Practice Providers

- Primary Care: 60
- Specialists: 29
- Advanced Practice Clinicians: 53

Specialties

- Breast Surgical Oncology
- Cardiovascular Surgery
- Family & Internal Medicine
- Infectious Disease
- Integrative Medicine
- General & Laparoscopic Surgery
- Geriatrics
- Metabolic & Weight Loss Surgery
- OB/GYN
- Pediatrics
- Pulmonology
- Rheumatology
- Thoracic Surgery
- Urology

The Chattanooga Heart Institute

- 27 Cardiologists, 2 Cardiothoracic Surgeons
- Advanced Practice Providers in six locations: Atrium on Gunbarrel, Chattanooga, Cleveland, Hixson, Jasper, TN; Ringgold, GA.

EXECUTIVE TEAM

- Larry Schumacher, RN, FAAN, Sr. VP, divisional operations, S/E division
- Diona Brown, VP, cardiovascular services
- Tod Erickson, VP, Mission Health Care Network
- Paul Farmer, president, The Chattanooga Heart Institute
- Sherry Fusco, VP, ambulatory & orthopedics services
- Marijka Grey, president, CHI Memorial Medical Group
- Cheri Hale, CHI VP, regional corporate responsibility officer, S/E division
- Troy Hammett, chief financial officer, S/E Division
- Glyn Hughes, president, Mountain Management Services
- Angie Hullander, administrator, special operations leader, CHI Memorial Hospital Georgia
- Lisa McCluskey, VP, marketing & communications
- Andrew McGill, SVP, strategy & business development
- Debra Moore, VP, oncology services & administrator, CHI Memorial Hospital Hixson
- Jennifer Nicely, president, CHI Memorial Foundation
- Brad Pope, chief administrative officer and chief human resources officer, S/E division
- Rhonda Hatfield, CNO, SVP, clinical operations
- Janelle Reilly, market Chief Executive Officer
- Melissa Roden, VP, quality, S/E division
- Bob Scheri, VP, mission integration
- Jeanie Smith, VP, surgical services
- Michael Sutton, market Chief Financial Officer

BOARD OF DIRECTORS

\*Incoming FY2019

- James Pesnell, retired Cigna executive; board chair
- Jill Aplin, retired, Catholic Health Initiatives, board vice chair
- Corinne Allen, The Benwood Foundation consultant, board secretary
- John Boxell, MD, physician advisor, cancer services, governance committee chair
- Christopher Crimmins, co-owner, The Chattanooga Land Company
- Davey B. Daniel, MD, oncologist, Tennessee Oncology
- Arlene J. Donowitz, MD, internal medicine physician, Drs. Heinsohn, Donowitz, Rybolt and Nguyen
- Marilyn Helms, DBA, professor, Dalton State College School of Business
- James L.E. Hill, retired, past president of TN Aquarium; former board chair
- Sister Dorothy Jackson, Sisters of Charity of Nazareth
- Matthew H. Kodsí, MD, neurologist, medical staff president
- MaryStewart Lewis, McGriff Insurance Services
- John Nash, MD, orthopedic surgeon, Center for Sports Medicine and Orthopaedics
- Cynthia Nesson, retired senior VP, Grady Health System; audit and compliance committee chair
- Janelle Reilly, market Chief Executive Officer
- Larry Schumacher, RN, FAAN, Sr. VP, divisional operations, S/E division
- Mary Tanner, PhD, retired, UTC interim provost, physician transaction review committee chair
- William Warren, MD, cardiologist, The Chattanooga Heart Institute, quality and value committee chair
- Aaron Webb, JD, executive vice president, Morning Pointe Senior Living
- Jeffery Wilson, DMin, pastor of New United Missionary Baptist Church



*Imagine better health.<sup>SM</sup>*

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