**Fast Facts FY2019**

**FACILITIES**

**CHI Memorial Hospital – Chattanooga**
2525 deSales Avenue
Chattanooga, TN
(423) 495-2525
Licensed Beds: 349
Percent Occupancy: 73.3

**CHI Memorial Hospital – Hixson**
2051 Hamill Road
Hixson, TN
(423) 495-7100
Licensed Beds: 74
Percent Occupancy: 70

**CHI Memorial Hospital – Georgia**
100 Gross Crescent Circle
Ft. Oglethorpe, GA
(706) 858-2000
Licensed Beds: 179
36 operating
Percent Occupancy: 11.1

**CHI Memorial – Parkway**
4700 Battlefield Parkway
Ringgold, GA
Multi-specialty clinic for cancer, heart, breast, urology, surgery, lung care, women’s health, and family and pediatric medicine

**CHI Memorial Ooltewah Imaging Center**
6401 Mountain View Road
Ooltewah, TN
(423) 495-5900
Comprehensive, technologically advanced diagnostic outpatient imaging services

**CHI Memorial – Atrium Medical Center**
1949 Gunbarrel Road
Chattanooga, TN
(423) 498-5980
Convenient care, primary and pediatric care, cardiac, sleep center, imaging, corporate home health, and Memorial Health Services

**CHI Memorial Community Health**
3905 Hixson Pike
Chattanooga, TN
(423) 756-1506
Primary care for underserved teens and adults, well-woman care, physicals, screenings, and chronic disease management

**CHI Memorial Child Care Center**
2525 deSales Avenue
Chattanooga, TN
(423) 495-2525
556 children have graduated from the Super Stars Pre-K class
175 children enrolled with 33 professional caregivers
EMERGENCY DEPARTMENT
CHI Memorial Hospital – Chattanooga
• 34 treatment rooms
• 4 trauma/critical care rooms
• 6 fast track/quick care rooms
• Accredited as a Primary Stroke Hospital
• Leader in Code ST Elevation Myocardial Infarction care

CHI Memorial Hospital – Hixson
• 20 treatment rooms
• 6 fast track/quick care rooms

CHI Memorial Hospital – Georgia
• 18 treatment rooms
• 4 fast track/quick care rooms

CHI MEMORIAL PAYOR MIX

61.4% Medicare
5.3% Medicaid
27.4% Managed Care
1.2% Commercial
4.1% Self-pay
0.6% Other

BED COUNT
<table>
<thead>
<tr>
<th>Bed Type</th>
<th>Chattanooga</th>
<th>Hixson</th>
<th>Georgia</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medical/Surgical</td>
<td>287</td>
<td>64</td>
<td>36</td>
</tr>
<tr>
<td>Intensive Care</td>
<td>62</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>Clinical Decision*</td>
<td>30</td>
<td>6</td>
<td></td>
</tr>
</tbody>
</table>

*Not included in licensed bed count.

STATISTICS

<table>
<thead>
<tr>
<th></th>
<th>Chattanooga</th>
<th>Hixson</th>
<th>Georgia</th>
<th>MHCS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Admissions</td>
<td>18,358</td>
<td>4,027</td>
<td>439</td>
<td>22,824</td>
</tr>
<tr>
<td>IP Surgeries</td>
<td>9,776</td>
<td>1,146</td>
<td>7</td>
<td>10,929</td>
</tr>
<tr>
<td>OP Surgeries</td>
<td>9,296</td>
<td>2,370</td>
<td>65</td>
<td>11,731</td>
</tr>
<tr>
<td>Total Surgeries</td>
<td>19,072</td>
<td>3,516</td>
<td>72</td>
<td>22,660</td>
</tr>
<tr>
<td>Total ER Visits</td>
<td>42,867</td>
<td>30,524</td>
<td>22,161</td>
<td>95,552</td>
</tr>
<tr>
<td>Total OP Visits</td>
<td>300,226</td>
<td>74,345</td>
<td>30,266</td>
<td>404,837</td>
</tr>
<tr>
<td>Physician Visits</td>
<td></td>
<td></td>
<td></td>
<td>629,278</td>
</tr>
<tr>
<td>Home Health Visits</td>
<td></td>
<td></td>
<td></td>
<td>52,647</td>
</tr>
<tr>
<td>Case Mix</td>
<td>2.13</td>
<td>1.48</td>
<td>1.00</td>
<td>1.99</td>
</tr>
</tbody>
</table>

SERVICE LINE VOLUME

<table>
<thead>
<tr>
<th>Service Line</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Physical Therapy (physical, speech, occupational therapy)</td>
<td>64,882</td>
</tr>
<tr>
<td>Continence Center</td>
<td>1,093</td>
</tr>
<tr>
<td>Diabetes &amp; Nutrition</td>
<td>5,173</td>
</tr>
<tr>
<td>Emergency Transport</td>
<td>15,366</td>
</tr>
<tr>
<td>Guerry Heart &amp; Vascular Center (patient days, surgeries, cath lab and short stay)</td>
<td>43,514</td>
</tr>
<tr>
<td>Orthopedic Center (surgeries and joint camp)</td>
<td>7,431</td>
</tr>
<tr>
<td>Rees Skillern Cancer Institute (radiation oncology and oncology unit)</td>
<td>89,331</td>
</tr>
<tr>
<td>Robotic Surgery (gyn, urologic, cardiothoracic, general, orthopedic)</td>
<td>1,131</td>
</tr>
<tr>
<td>Sleep Center</td>
<td>3,136</td>
</tr>
<tr>
<td>Weight Management</td>
<td>491</td>
</tr>
<tr>
<td>Wound</td>
<td>6,955</td>
</tr>
<tr>
<td>Imaging</td>
<td>268,328</td>
</tr>
</tbody>
</table>

*Data obtained from stats file.
FINANCIALS

FY2019 Annualized

<table>
<thead>
<tr>
<th>Service</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Patient Services Revenue</td>
<td>$ 666,473</td>
</tr>
<tr>
<td>CHI Memorial Hospital - Chattanooga</td>
<td>$ 472,734</td>
</tr>
<tr>
<td>CHI Memorial Hospital - Hixson</td>
<td>$ 73,498</td>
</tr>
<tr>
<td>CHI Memorial Hospital - Georgia</td>
<td>$ 14,232</td>
</tr>
<tr>
<td>CHI Memorial Medical Group</td>
<td>$ 106,009</td>
</tr>
<tr>
<td>Nonpatient Revenue</td>
<td>$ 26,081</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$ 692,554</strong></td>
</tr>
</tbody>
</table>

In FY2019, CHI Memorial provided more than $32 million in community benefit including more than $10 million in financial assistance.

<table>
<thead>
<tr>
<th>Community Benefit Expense</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charity Care</td>
<td>$ 10,872,963</td>
</tr>
<tr>
<td>Unpaid Cost of Medicaid</td>
<td>$ 13,195,185</td>
</tr>
<tr>
<td>Mission Driven Health Services</td>
<td>$ 783,042</td>
</tr>
<tr>
<td>Community Health Services</td>
<td>$ 2,014,959</td>
</tr>
<tr>
<td>Health Professionals Education</td>
<td>$ 2,654,090</td>
</tr>
<tr>
<td>Research</td>
<td>$ 17,839</td>
</tr>
<tr>
<td>Contributions</td>
<td>$ 1,397,815</td>
</tr>
<tr>
<td>Community Building</td>
<td>$ 1,162,673</td>
</tr>
<tr>
<td>Community Benefit Operations</td>
<td>$ 174,710</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$ 32,273,276</strong></td>
</tr>
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WORKFORCE DEMOGRAPHICS

<table>
<thead>
<tr>
<th>Hospital / Department</th>
<th>Employees</th>
<th>RN (Patient Care Only)</th>
<th>Avg Age - All Employees</th>
<th>Avg Age - RNs (Patient Care Only)</th>
</tr>
</thead>
<tbody>
<tr>
<td>CHI Memorial Hospital Chattanooga</td>
<td>2,726</td>
<td>811</td>
<td>42</td>
<td>39</td>
</tr>
<tr>
<td>CHI Memorial Hospital Hixson</td>
<td>392</td>
<td>163</td>
<td>42</td>
<td>41</td>
</tr>
<tr>
<td>Mountain Management</td>
<td>817</td>
<td>20</td>
<td>45</td>
<td>43</td>
</tr>
<tr>
<td>CHI Memorial Medical Group</td>
<td>276</td>
<td>0</td>
<td>48</td>
<td>0</td>
</tr>
<tr>
<td>Chattanooga Heart Institute</td>
<td>286</td>
<td>42</td>
<td>40</td>
<td>37</td>
</tr>
<tr>
<td>CHI Memorial Hospital Georgia</td>
<td>244</td>
<td>64</td>
<td>45</td>
<td>45</td>
</tr>
<tr>
<td><strong>TOTAL # EMPLOYEES</strong></td>
<td>4,741</td>
<td>1,100</td>
<td>43</td>
<td>34</td>
</tr>
</tbody>
</table>

GENDER

<table>
<thead>
<tr>
<th>Hospital / Department</th>
<th>Female</th>
<th>Male</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>CHI Memorial Hospital Chattanooga</td>
<td>78%</td>
<td>22%</td>
<td>2,726</td>
</tr>
<tr>
<td>CHI Memorial Hospital Hixson</td>
<td>81%</td>
<td>19%</td>
<td>392</td>
</tr>
<tr>
<td>Mountain Management, CHI Memorial Health Partners, CHI Memorial Georgia, Chattanooga Heart Institute</td>
<td>83%</td>
<td>17%</td>
<td>1,623</td>
</tr>
<tr>
<td>Chose not to identify</td>
<td>0%</td>
<td>0%</td>
<td></td>
</tr>
</tbody>
</table>

ETHNICITY

- 82.1% White
- 2.8% Asian
- 10.8% Black
- 1.3% Choose Not to Identify
- 1.3% Two or More Races
SERVICES

Convenient Care
Atrium at Gunbarrel, Cleveland, Signal Mountain, LaFayette, GA
CHI Memorial Community Health
CHI Memorial Medical Group
Diabetes and Nutrition Center
Emergency Centers with Fast Track
Emergency Transport Services Foundation
Guerry Heart & Vascular Center
Interventional, open-heart, robotic surgery, valve clinic, cardiac rehab
Health at Home Imaging Lifeline
MaryEllen Locher Breast Center
Metabolic and Bariatric Care Orthopedic Center surgical, non-surgical and rehabilitation for joints, spine, shoulders, ankles and hands
Pelvic Health Care Pharmacy
Physical Therapy
Rees Skillern Cancer Institute
Buz Standefer Lung Center
Cancer Risk & Survivorship Center Center for Cancer Support
Genetic Counseling & Testing
Radiation Center of Excellence Robotic Surgery for urologic, gynecologic, cardiothoracic, bariatric and ENT conditions
Sleep Center
Weight Management Center Workplace Health Wound Healing Center with hyperbaric oxygen (HBO) therapy

PHYSICIANS

628 Physicians on staff
CHI Memorial Medical Group
• 144 MDs
• 46 practices including hospitalists, specialists and corporate health within a 75-mile radius: Chattanooga, Cleveland, Dayton, Harrison, Hixson, Ooltewah, Signal Mountain, Soddy Daisy, Spring City, TN; Chickamauga, LaFayette, Ringgold and Trenton, GA

Specialties
• Breast Surgical Oncology
• Cardiovascular Surgery
• Family & Internal Medicine
• Infectious Disease
• Integrative Medicine
• General & Laparoscopic Surgery
• Geriatrics
• Metabolic & Weight Loss Surgery
• OB/GYN
• Pediatrics Pulmonology Rheumatology Thoracic Surgery Urology

New Practices FY2019
• CHI Memorial Urology Associates – Holtzclaw
• CHI Memorial Family Practice Associates – Cleveland
• CHI Memorial Family Practice Associates – Northgate
• CHI Memorial Convenient Care – Atrium

Practice Providers
• Primary Care Physicians: 63
• Specialists: 36
• Primary Care Advanced Practice Clinicians: 48
• Specialist Advanced Practice Clinicians: 13

Hospital Medicine Providers
• Hospitalists and Intensivists: 45
• Advanced Practice Clinicians: 15

The Chattanooga Heart Institute
• 27 Cardiologists, 3 Cardiothoracic Surgeons
• Advanced Practice Clinicians in six locations: Atrium on Gunbarrel, Chattanooga, Cleveland, Hixson, Jasper, TN; Ringgold, GA

EXECUTIVE TEAM

Janelle Reilly, market chief executive officer
Diona Brown, VP, cardiovascular services
Todd Erickson, VP, Mission Health Care Network
Paul Farmer, president, The Chattanooga Heart Institute Sherry Fusco, SVP, surgical & ambulatory services
Rhonda Hatfield, CNO, SVP, clinical operations
Anthony Houston, chief operating officer
Glyn Hughes, president, Mountain Management Services
Angie Hullander, administrator, special operations leader, CHI Memorial Hospital Georgia
Patrick Johnson, administrator, CHI Memorial Hospital Hixson
Lisa McCluskey, VP, marketing & communications
Andrew McGill, SVP, strategy, business development & government relations
Debra Moore, VP, oncology services
Jennifer Nicely, president, CHI Memorial Foundation
Bob Scheri, VP, mission integration
Jeanie Smith, VP, surgical services
Michael Sutton, market chief financial officer

BOARD OF DIRECTORS

*Incoming FY2020

William Warren, MD, cardiologist, The Chattanooga Heart Institute; board chair
Jill Aplin, retired, Catholic Health Initiatives; board vice chair
Corinne Allen, The Benwood Foundation consultant; board secretary
John Boxell, MD, physician advisor, cancer services; governance committee chair
Christopher Crimmins, co-owner, The Chattanooga Land Company
Davey B. Daniel, MD, oncologist, Tennessee Oncology
Arlene J. Donowitz, MD, internal medicine physician, Drs. Heinsohn, Donowitz, Rybolt and Nguyen
Marilyn Helms, DBA, professor, Dalton State College School of Business
Sister Dorothy Jackson, Sisters of Charity of Nazareth
MaryStewart Lewis, McGriff Insurance Services
John Nash, MD, orthopedic surgeon, Center for Sports Medicine; quality and value committee chair
Cynthia Nessom, retired senior VP, Grady Health System; audit and compliance committee chair
Sister Judith Raley, Sisters of Charity of Nazareth
Janelle Reilly, market chief executive officer
Larry Schumacher, SVP, divisional operations
Mary Tanner, PhD, retired, UTC interim provost; physician transaction review committee chair
Aaron Webb, JD, executive vice president, Morning Pointe Senior Living
Jeffery Wilson, DMin, pastor of New United Missionary Baptist Church
James Zellner, MD, cardiothoracic surgeon, The Chattanooga Heart Institute; president, CHI Memorial Medical Staff
Steven Perlak, MD, president, CHI Memorial Hospital Georgia
Medical Staff